

## Text! Titles! Action!

3 tips to help your website visibility on search engines

#### **About Us**

- Founded in 2005 in Oconomowoc
- Certified Women–Owned Enterprise (WBE)
- Marketing & PR services for business and non-profits
- Specialize in school district public relations
- We do design, SEO, websites, copywriting, social media and marketing plans

#### Text!

Without TEXT on your website, you are INVISIBLE to the search engines

Text should contain keywords relevant to your business



Services ◆ Products ◆ Floor Maintenance ◆ Order ◆ Contact Us ◆ FAQ ◆ Media ◆ Photo Gallery

Tuesday Octob



#### Quality You Can Stand On

#### Custom hardwood flooring and hardwood floor refinishing



Wicks Wood Floors realizes that choosing a hardwood flooring company for your new home or remodeling project can be stressful. The hardwood flooring industry is a highly competitive one, and you may feel like you are forced to choose between quality and cost. At Wicks Wood Floors, we offer quality hardwood flooring at the at the lowest cost available. We utilize the most recent technological advancements and finest materials, and are always considerate of your budget.

Locally owned and operated in Waukesha, Wisconsin, we have experience of over 30 years serving homeowners in Southeastern Wisconsin, including Milwaukee, Pewaukee, Wauwatosa, Elm Grove, New Berlin, and all other surrounding communities. Whether new construction or a historic home, Wicks Wood Floors will make your dreams of custom wood floors a reality.

We also provide hardwood floor refinishing, Dust Containment Systems (dustless sanding), and "buff and recoat" services to restore your wood floors to their former glory. Let us show you how Wicks Wood Floors, Inc. can add more quality and service to your bardwood flooring project.



## Titles!

- Make sure you have KEYWORDS in your page titles
- May NOT need your business name if you have it elsewhere on site
- Local businesses should use geographical terms







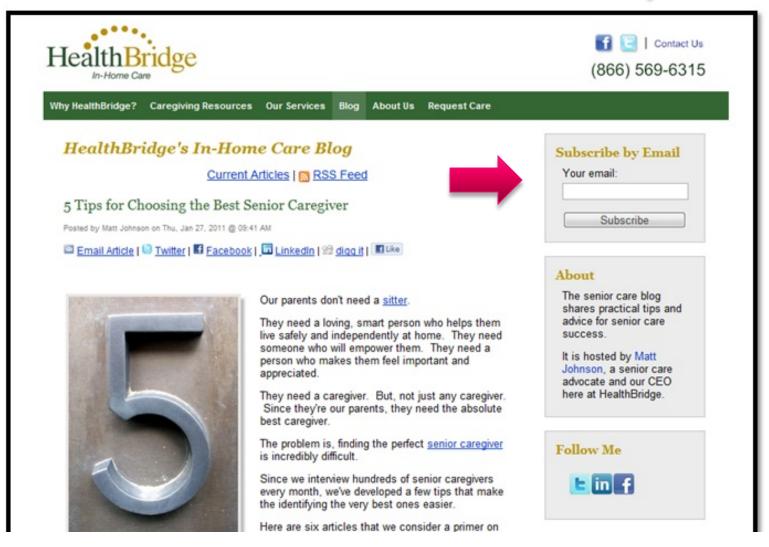
#### Action!

- Make it EASY for website visitors to engage with you (and leave an email address, if possible)
  - Free quote
  - Click here for coupons
  - Order now
  - Phone number

# Calls to action should be "above the fold"

#### Calls to action should be above the fold (top of pg)





# **Bonus Tip!**

www.getlisted.org

Tells you if your site is listed locally on Google Yahoo, Yelp, etc.

Follow the steps to list your site with the search engines.

- Improve local search results.
- Free.

## More Good Stuff

#### www.modinternetmarketing.com

- Download the Powerpoint
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- Lots of delicious and nutritious blog entries

